Developing Teams via the Games We Play

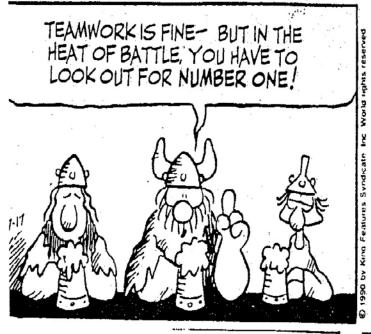


Dr. Michal Anne Lord, CPRP, TRS/TXC

Executive Director

Texas Recreation & Park Society

Team Work?





A Great Leader ...

- CS

Influences that group (free of coercion) to take action to achieve desired outcomes

Achieves results



What & How

03

- Three building blocks* ... "3 As of Leadership"
 - **Analyzing**
 - **Allocating**
 - **Aligning**
- Commitment to developing leadership skills ... hard work

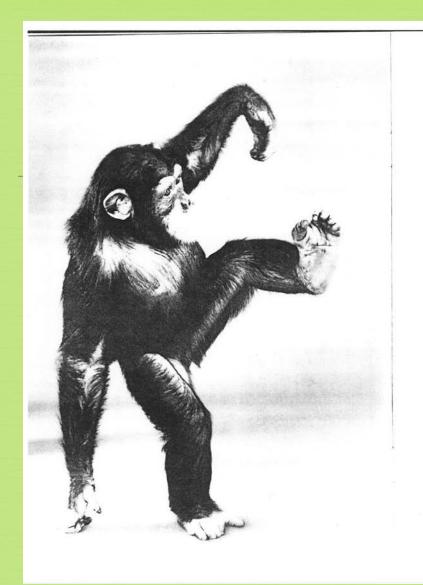
^{*} Geoff Smart (2012) <u>LEADOCRACY</u>: *Hiring More Great Leaders (Like You) into Government*



Developing leadership skills requires ...

Excellent behavior observation skills

- Process recognition
- Intra- and inter-personal understanding



"Every time I put my best foot forward, somebody stomps on it!"

True Leaders Develop Teams

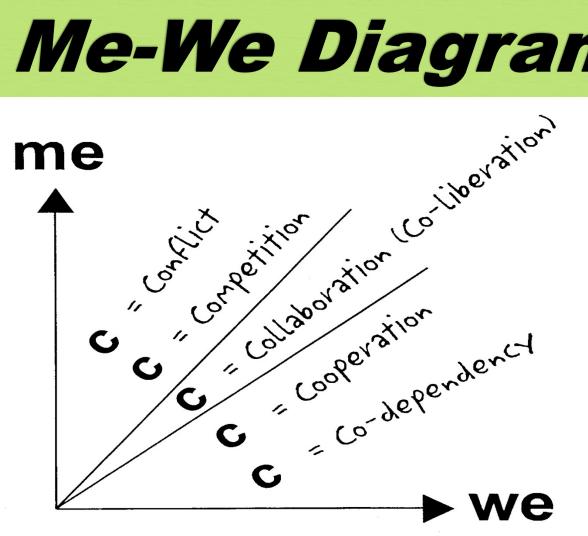
TEAM

is

ownership + responsibility

respect + trust = conflict resolution

Me-We Diagram



Based on the work of Bernie De Koven, DeepFUN.com with contributions from David Williamson



Critical Elements of Teamwork (Barr & Barr, 1994)

ATTITUDES & VALUES

- Trust: belief & expectation in honesty, reliability & trustworthy intention of others
- Candor: frank expression, straightforwardness
- Shared values: agreement about what is important, top priority & essential ... worthwhile principles
- Participation: actively share, support & take part (a commitment)

SKILLS, PROCESSES & ACTIONS

- Accurate listening: dedication to listen to message from all 4 quadrants
- Shared reasoning: state premises, assumptions & conclusions ... verbalize
- Conflict Resolution: identify issue, alternatives, seek solution that's fair & reasonable
- "stakeholders' input: the perspective/info of those affected by decisions



Gets Results Team performance is more important than personal aggrandizement

Personal Accountability

Accountable & responsible for achieving team goals

Commitment to Action

Personally commits to take action & support others

Professionally & Ethically Has Crucial Conversations

Open & collaborative to get best ideas

Trust

Willing to be Vulnerable & Real

Patrick Lencioni

Laws of Teamwork

continued

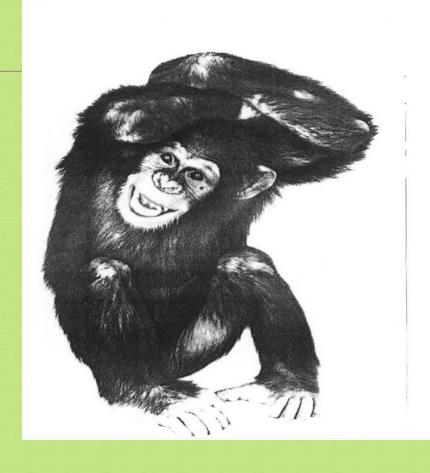
- The law of the **CHAIN**: the strength of the team is impacted by its weakest link.
- The law of the **CATALYST**: winning teams have players who make things happen.
- The law of the **VISION** (Compass): vision gives team members direction and confidence.

More Teamwork Laws

- The law of COUNTABILITY: teammates must be able to count on each other when it counts.
- The law of the PRICE TAG: the team fails to reach its potential when it fails to pay the price.
- The law of the SCOREBOARD: the team can make adjustments when it knows where it stands.
- The law of the BENCH: great teams have great depth.

Teamwork Laws

- The law of IDENTITY: shared values define the team.
- The law of **COMMUNICATION**: interaction fuels action.
- The law of the **EDGE**: the difference between two equally talented teams is <u>Leadership</u>.
- The law of HIGH MORALE: when you're winning, nothing hurts.
- The law of **DIVIDENDS**: investing in the team compounds over time.



"You don't have to be crazy to work here .. but it helps."

Advice for Survival

via Tom Peters (1990) Search or Excellence)

- 1) Don't Think Do
- 2) Fail with Flair
- 3) Listen Naively
- 4) Ask Dumb Questions
- 5) Get Others Involved
- 6) Go to the Sound of the Guns
- 7) Have Fun Make it Fun
- 8) Be Interesting